

AI READINESS ASSESSMENT

Strategic Framework for Business Transformation

An Executive Guide to Understanding
Your Organization's AI Potential



Prepared by ChainSavvy Solutions
Your Partner in AI Transformation

Executive Summary

Artificial Intelligence represents one of the most significant business opportunities of our generation. However, research from RAND Corporation reveals that **80% of AI projects fail**—twice the rate of traditional IT projects.¹ Additionally, Gartner predicts that through 2026, organizations will **abandon 60% of AI projects** unsupported by AI-ready data.²

The AI Readiness Assessment is a comprehensive diagnostic tool designed specifically for business leaders who want to make informed, strategic decisions about AI adoption. Rather than guessing where to invest or which opportunities to pursue first, this assessment provides clarity, prioritization, and a clear path forward.

What This Assessment Delivers

- **A quantified readiness score** across seven critical business dimensions
- **Identification of quick wins** that can deliver ROI within 90 days
- **Strategic recommendations** tailored to your specific business context
- **A prioritized roadmap** showing exactly what to do first, second, and third

This document explains why an AI Readiness Assessment is essential before any significant AI investment, and outlines our proven four-phase methodology for taking organizations from assessment through successful deployment.

The Current State of AI Adoption



Why AI Readiness Matters

The Cost of Moving Without a Strategy

Many organizations approach AI adoption in one of two problematic ways: they either delay indefinitely due to uncertainty, or they rush into implementation without adequate preparation. Both approaches carry significant risks. According to S&P Global, **42% of companies abandoned most of their AI initiatives in 2025**, up from just 17% the previous year.⁷



Risk of Waiting	Risk of Rushing
<ul style="list-style-type: none"> • Competitors gain advantage • Talent gap widens • Operational inefficiencies persist • Market position erodes 	<ul style="list-style-type: none"> • Wasted investment • Failed pilots damage credibility • Team resistance increases • Wrong problems addressed

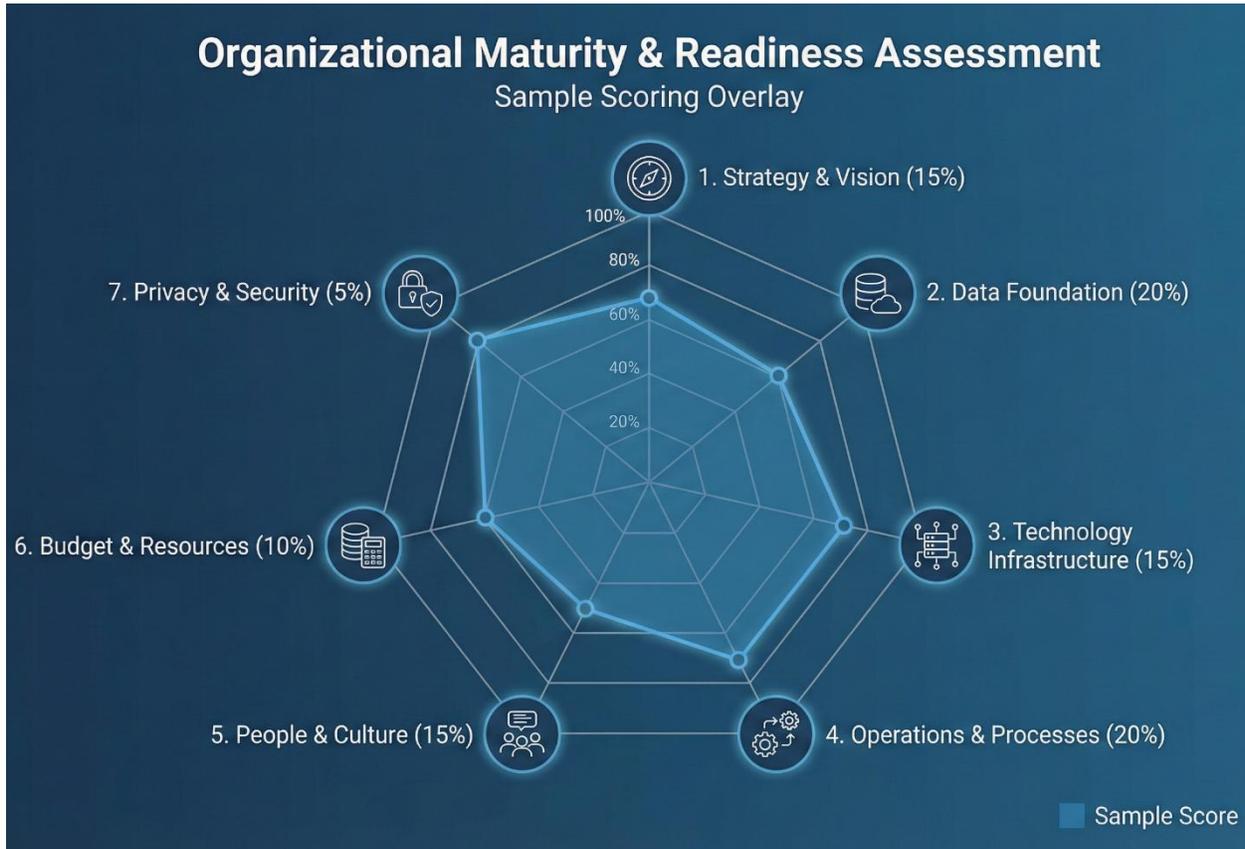
The Assessment Advantage

A comprehensive AI Readiness Assessment eliminates guesswork and provides the foundation for successful AI adoption. It answers the critical questions every executive needs answered before committing resources:

1. **Where are we today?** An honest evaluation of current capabilities, data quality, and organizational readiness.
2. **What opportunities exist?** Specific, prioritized use cases mapped to your business context.
3. **What should we do first?** A sequenced roadmap based on effort, impact, and dependencies.
4. **What will it cost?** Realistic investment ranges with projected returns.
5. **What could go wrong?** Risk identification and mitigation strategies.

The Seven Critical Dimensions

Our assessment framework evaluates your organization across seven interconnected dimensions. Each dimension contributes to your overall AI readiness, and weaknesses in any area can significantly impact implementation success.



1. Strategy & Vision (15%)

What we assess: Leadership commitment, clarity of AI objectives, alignment with business strategy, and previous AI experience.

Why it matters: Organizations with clear AI vision are significantly more likely to achieve positive ROI on their AI investments. Without strategic alignment, AI projects become science experiments rather than business initiatives.

2. Data Foundation (20%)

What we assess: Data availability, quality, organization, accessibility, and governance practices.

Why it matters: AI is only as good as the data it learns from. Gartner research indicates that 63% of organizations either do not have or are unsure if they have the right data management practices for AI.⁸ We evaluate whether your data is AI-ready or requires preparation work first.

3. Technology Infrastructure (15%)

What we assess: Current systems, integration capabilities, computing resources, and technical architecture.

Why it matters: AI solutions must integrate with your existing technology stack. We identify potential technical barriers and determine whether your infrastructure supports cloud, hybrid, or on-premises AI deployment.

4. Operations & Processes (20%)

What we assess: Current workflows, automation maturity, process documentation, and decision-making patterns.

Why it matters: This dimension reveals where AI can deliver the greatest operational impact. Well-documented, repetitive processes are prime candidates for automation, while undocumented tribal knowledge presents both opportunity and risk.

5. People & Culture (15%)

What we assess: Team technical capabilities, openness to change, training capacity, and leadership engagement.

Why it matters: Technology is only part of the AI equation. People and culture account for the rest. We assess whether your organization has the human capacity to adopt, manage, and optimize AI solutions.

6. Budget & Resources (10%)

What we assess: Investment capacity, timeline expectations, decision-making authority, and resource availability.

Why it matters: Realistic expectations around investment and timeline are critical for success. We ensure recommendations match your actual capacity, whether that's a \$15,000 pilot or a \$150,000 transformation program.

7. Privacy & Security (5%)

What we assess: Data privacy requirements, regulatory compliance needs, security protocols, and risk tolerance for cloud vs. on-premises solutions.

Why it matters: Organizations handling sensitive data (healthcare, financial, legal) have specific requirements that dramatically impact AI deployment options. We identify whether private AI infrastructure is necessary or if cloud-based solutions are appropriate.

Your Transformation Journey

Our proven four-phase methodology takes you from initial assessment through full deployment and ongoing optimization. Each phase builds on the previous, ensuring you never invest ahead of validation and always maintain control over pace and scope.



01

DISCOVER & ASSESS

Foundation Building | Typically 2-3 Weeks

We evaluate your AI readiness across all seven critical dimensions and identify your highest-value opportunities. Our comprehensive assessment reveals quick wins, long-term strategies, and potential ROI for your AI initiatives.

What Happens:

- Comprehensive questionnaire covering 50+ data points across your organization
- Detailed analysis generating your AI Readiness Scorecard
- Identification of quick-win opportunities and strategic initiatives
- Gap analysis with prioritized recommendations
- Presentation of findings with executive summary and roadmap

Deliverables:

- AI Readiness Assessment Report (12-18 pages)
- Visual Readiness Scorecard
- Prioritized Opportunity Matrix
- 6-Month Implementation Roadmap

02**DESIGN & PROTOTYPE**

Solution Validation | Typically 4-8 Weeks

Custom solutions tailored to your specific needs. We create proof-of-concepts that demonstrate real value before full implementation, ensuring alignment with your business objectives and risk tolerance.

What Happens:

- Selection of highest-priority use case from assessment findings
- Solution architecture designed around your existing systems
- Working prototype developed using your actual data
- Validation testing with key stakeholders
- ROI validation before proceeding to full deployment

Why This Phase Matters:

Gartner predicts that at least 30% of GenAI projects will be abandoned after proof of concept by the end of 2025 due to poor data quality, escalating costs, or unclear business value.⁹ A properly executed proof-of-concept eliminates risk by demonstrating tangible value before larger investment.

03**DEPLOY & INTEGRATE**

Production Implementation | Typically 4-12 Weeks

Rapid implementation with zero disruption to your business. Our white-glove service includes hardware setup (when applicable), software configuration, team training, and seamless integration with your existing systems.

What Happens:

- Production-grade solution deployment
- Integration with existing workflows and systems
- Comprehensive team training tailored to your staff's technical level
- Documentation and standard operating procedures
- Go-live support with rapid issue resolution

Deployment Options:

Depending on your assessment results, we deploy via cloud services, hybrid configurations, or fully on-premises private AI infrastructure. For organizations with strict data privacy requirements, our private AI solutions keep all data under your complete control.

04**OPTIMIZE & SCALE**

Continuous Improvement | Ongoing Partnership

Continuous improvement through our managed services. Regular performance reviews, model fine-tuning, and strategic guidance ensure your solutions evolve with your business needs and deliver increasing value over time.

What Happens:

- Ongoing performance monitoring and optimization
- Regular strategic reviews (monthly or quarterly)
- Model retraining and fine-tuning as your data grows
- Expansion planning for additional use cases
- Technology updates as AI capabilities advance

Investment & Expected Returns

Understanding the investment required and potential returns is critical for executive decision-making. Our assessment helps you right-size your AI investment to your organization's capacity and objectives.

Typical Investment Ranges

Phase	Investment Range	Timeline
AI Readiness Assessment	\$4,500 - \$8,500	2-3 weeks
Proof-of-Concept Development	\$5,000 - \$15,000	4-8 weeks
Workflow Automation	\$10,000 - \$40,000	4-12 weeks
Private AI Infrastructure	\$15,000 - \$75,000+	6-12 weeks

ROI Perspective

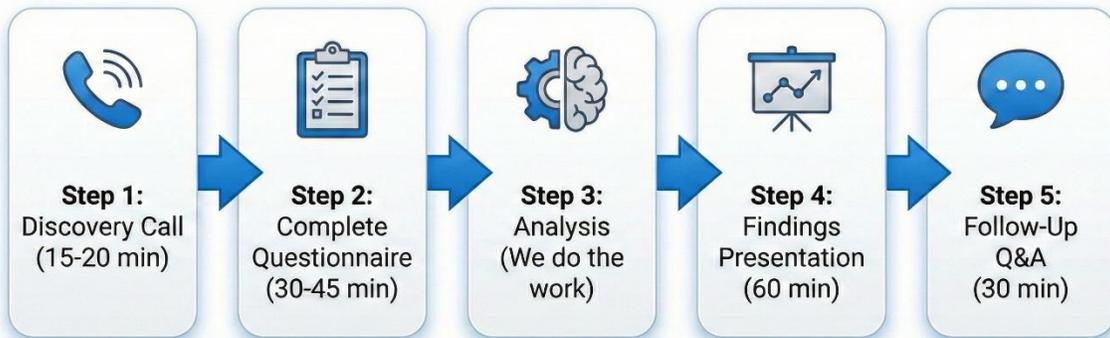
According to Deloitte's 2024 State of GenAI report, 74% of organizations with properly implemented AI initiatives report meeting or exceeding ROI expectations.⁴ The key differentiator is preparation—organizations that invest in understanding their readiness before implementation consistently outperform those that rush to deploy.

Common ROI drivers identified through our assessments:

- **Time savings:** 20-40 hours per week recovered from repetitive tasks
- **Error reduction:** 50-90% fewer errors in data entry and processing
- **Response time:** Customer inquiry handling reduced from hours to minutes
- **Scalability:** Handle 3-5x volume without proportional staff increases

Getting Started

The AI Readiness Assessment is designed to be straightforward for busy executives. Here's what to expect:



Total: ~2 hours of your time over 2-3 weeks

Step	Activity	Your Time Required
1	Discovery Call	15-20 minutes
2	Complete Questionnaire	30-45 minutes
3	Analysis (we do the work)	None
4	Findings Presentation	60 minutes
5	Follow-Up Q&A	30 minutes

Total time investment: Approximately 2 hours of your time over a 2-3 week period.

What You Receive

- **Comprehensive Assessment Report** (12-18 pages) with detailed analysis across all seven dimensions
- **AI Readiness Scorecard** providing a visual summary of your current state
- **Prioritized Opportunity Matrix** showing quick wins vs. strategic investments

- **Gap Analysis** identifying what needs to be addressed before implementation
- **6-Month Roadmap** with recommended sequencing of initiatives
- **Investment Guidance** with realistic budget ranges for recommended actions

Frequently Asked Questions

How is this different from free AI assessments online?

Free assessments provide generic scores without actionable context. Our assessment analyzes your specific business situation, provides customized recommendations, and includes expert consultation to interpret findings and develop a realistic implementation plan.

What if the assessment reveals we're not ready for AI?

That's valuable information that saves you from costly mistakes. The assessment identifies specific gaps and provides a roadmap for addressing them. Many clients find they can pursue certain opportunities immediately while building readiness for others.

Is my business data kept confidential?

Absolutely. All assessment data is encrypted, stored securely, and never shared with third parties. We offer NDA signing upon request at no additional cost. Raw response data is retained for 90 days only, then permanently deleted.

Do I need technical knowledge to complete the assessment?

No. The questionnaire is written in plain business language. Every question includes an "I need clarification" option, and we schedule a call to discuss any unclear items. The assessment is designed for business decision-makers, not IT specialists.

What happens after the assessment?

The assessment stands alone as a valuable strategic document. There's no obligation to proceed with additional services. If the findings reveal opportunities where ChainSavvy can help, we'll present options, but the decision is entirely yours.

How long until we see ROI from AI implementation?

Quick-win opportunities identified in the assessment typically deliver measurable results within 30-90 days of implementation. Strategic initiatives may take 6-12 months to fully mature. The assessment helps set realistic expectations based on your specific situation.

Ready to Discover Your AI Potential?

Schedule a complimentary 15-minute discovery call to discuss whether the AI Readiness Assessment is right for your organization.

Contact ChainSavvy Solutions to get started.

References

1. RAND Corporation. (2024). *Research on AI Project Failure Rates*. Analysis indicates 80% of AI projects fail, twice the rate of traditional IT projects.
2. Gartner, Inc. (February 2025). *Lack of AI-Ready Data Puts AI Projects at Risk*. Predicts through 2026, organizations will abandon 60% of AI projects unsupported by AI-ready data.
3. McKinsey & Company. (2025). *The State of AI: How Organizations Are Rewiring to Capture Value*. Global survey finding 78% of organizations use AI in at least one business function.
4. Deloitte. (Q4 2024). *State of Generative AI in the Enterprise*. Reports 74% of organizations say their most advanced GenAI initiatives are meeting or exceeding ROI expectations.
5. Gartner, Inc. (2024). *AI Project Success Rates Survey*. Found that on average, only 48% of AI projects make it into production, taking 8 months from prototype to production.
6. McKinsey & Company. (2025). *AI Performance Impact Analysis*. Organizations applying machine learning are 3x more likely to improve key performance indicators.
7. S&P Global. (2025). *Enterprise AI Adoption Survey*. Found 42% of companies abandoned most of their AI initiatives in 2025, up from 17% in 2024.
8. Gartner, Inc. (Q3 2024). *Data Management Leaders Survey*. Survey of 248 data management leaders found 63% of organizations either do not have or are unsure if they have the right data management practices for AI.
9. Gartner, Inc. (July 2024). *Generative AI Project Predictions*. Data & Analytics Summit, Sydney. Predicts at least 30% of GenAI projects will be abandoned after proof of concept by end of 2025.